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FEBRUARY 28, 2007

ASSETS

CASH		
1010 CASH-BANK OF CHOICE	\$ 1,354.38	
1035 RES-BANK OF CHOICE	49,445.64	
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TOTAL CASH		50,800.02
ACCOUNTS RECEIVABLE		
1110 DUES RECEIVABLE	48,617.12	
1111 A/R REPLAC. FUND	(461.52)	
1112 A/R SIDING INTEREST	8,000.00	
1115 ALLOW FOR BAD DEBT	(4,271.46)	
1134 PREPAID INSURANCE	527.28	
1136 UNDEPOSITED FUNDS	2,231.41	
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TOTAL RECEIVABLES		54,642.83
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TOTAL ASSETS		105,442.85
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FEBRUARY 28, 2007

## LIABILITIES

## ACCOUNTS PAYABLE

2111 ACCRUED INTEREST	2,240.91
2112 A/P-COLONIAL ADJUST	2,402.54
2115 PREPAID ASSESSMENTS	6,248.32
2160 INCOME TAX PAYABLE	498.00

TOTAL PAYABLES

11,389.77

TOTAL LIABILITIES

11,389.77

## EQUITY

2931 FUND BALANCE	112,676.61
2932 OPENING BAL EQUITY	667.51
2933 RETAINED EARNINGS	(113,364.73)
2940 CURRENT EARNINGS	10,820.60
2941 CURRENT EARNINGS	(10,820.60)
2950 RESERVE FUND-PRIOR	83,253.09
2955 RESERVE FUND-CURRENT	12,424.26
2965 OPERATING FD-CURRENT	(1,603.66)

TOTAL EQUITY

94,053.08

TOT LIABILITY AND EQUITY

105,442.85

Budget Comparison Report  
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 WESTERN STATES PROPERTY SERVICES, INC.

	BUDGET	ACTUAL	CURR. VARIANCE	YTD BUDGET	YTD ACTUAL	YTD VARIANCE
INCOME						
5110 ASSESSMENTS	\$ 16,284.00	\$ 16,284.00	\$ 0.00	\$ 32,568.00	\$ 32,568.00	\$ 0.00
5210 LATE FEE CHARGE	125.00	160.00	35.00	250.00	150.00	(100.00)
5215 NSF FEE	0.00	0.00	0.00	25.00	0.00	(25.00)
5220 COLLECTION COST REC	750.00	345.00	(405.00)	1,500.00	2,029.57	529.57
5245 INTEREST INCOME	16.00	13.66	(2.34)	32.00	25.75	(6.25)
5255 MISC INCOME	350.00	0.00	(350.00)	700.00	0.00	(700.00)
5257 PARKING INCOME	225.00	270.00	45.00	450.00	555.00	105.00
5259 SIGN LEASE	300.00	300.00	0.00	600.00	600.00	0.00
5450 TRANSFERS TO RESERVE	(2,400.00)	(2,400.00)	0.00	(4,800.00)	(14,800.00)	(10,000.00)
TOTAL INCOME	15,650.00	14,972.66	(677.34)	31,325.00	21,128.32	(10,196.68)

	BUDGET	ACTUAL	CURR. VARIANCE	YTD BUDGET	YTD ACTUAL	YTD VARIANCE
EXPENSES						
7030 MANAGEMENT FEES	1,045.00	1,025.00	20.00	2,090.00	2,050.00	40.00
7040 LEGAL FEES	125.00	0.00	125.00	125.00	0.00	125.00
7045 LEGAL COLLECTIONS	750.00	383.00	367.00	1,500.00	383.00	1,117.00
7055 AUDIT FEES	0.00	250.00	(250.00)	0.00	250.00	(250.00)
7060 PRINTING & COPYING	75.00	58.85	16.15	150.00	69.30	80.70
7062 POSTAGE	30.00	31.21	(1.21)	60.00	66.14	(6.14)
7070 BANK CHARGES	5.00	0.00	5.00	10.00	0.00	10.00
7080 NEWSLETTER PRODUCT	0.00	0.00	0.00	25.00	0.00	25.00
7086 BAD DEBT EXPENSE	1,000.00	0.00	1,000.00	2,000.00	0.00	2,000.00
7090 MISC ADMINISTRATIVE	20.00	36.00	(16.00)	40.00	168.89	(128.89)
TOTAL ADMINISTRATIVE	3,050.00	1,784.06	1,265.94	6,000.00	2,987.33	3,012.67
7130 INSURANCE	0.00	6,295.75	(6,295.75)	0.00	6,295.75	(6,295.75)
TOTAL TAXES & INSURANCE	0.00	6,295.75	(6,295.75)	0.00	6,295.75	(6,295.75)

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	BUDGET	ACTUAL	CURR. VARIANCE	YTD BUDGET	YTD ACTUAL	YTD VARIANCE
	\$	\$	\$	\$	\$	\$
7230 BUILDING-EXTERIOR	0.00	520.00	(520.00)	750.00	520.00	230.00
7231 BUILDING-INTERIOR	0.00	0.00	0.00	0.00	110.00	(110.00)
7234 SIDING REPAIR	0.00	250.00	(250.00)	0.00	250.00	(250.00)
7240 LIGHTING SUPPLIES	250.00	0.00	250.00	500.00	80.00	420.00
7250 LIGHT MAINTENANCE	100.00	45.00	55.00	100.00	45.00	55.00
7280 PLOG & SEWER MAINT	250.00	0.00	250.00	250.00	0.00	250.00
7290 OTHER BUILDING MAINT	0.00	0.00	0.00	500.00	0.00	500.00
7291 STORAGE	50.00	50.00	0.00	100.00	100.00	0.00
TOTAL BUILDING MAINT	650.00	865.00	(215.00)	2,200.00	1,105.00	1,095.00
7320 GAS/ELECTRIC	400.00	(1,856.60)	2,256.60	800.00	548.94	251.06
7370 WATER/SEWER	3,300.00	3,523.55	(223.55)	6,600.00	3,523.45	3,076.55
7380 TRASH REMOVAL	640.00	627.00	13.00	1,280.00	1,244.00	36.00
TOTAL UTILITIES	4,340.00	2,293.95	2,046.05	8,680.00	5,316.39	3,363.61
7415 LANDSCAPE CONTRACT	1,197.00	1,110.91	86.09	2,394.00	2,221.82	172.18
7426 TREE/TURF SPRAYING	0.00	0.00	0.00	500.00	835.00	(335.00)
7460 FENCE REPAIRS	2,000.00	0.00	2,000.00	2,000.00	0.00	2,000.00
TOTAL LANDSCAPE MAINT	3,197.00	1,110.91	2,086.09	4,894.00	3,056.82	1,837.18
7630 SNOW REMOVAL	800.00	2,289.31	(1,489.31)	1,800.00	3,160.69	(1,360.69)
TOTAL SNOW/ROAD MAINT	800.00	2,289.31	(1,489.31)	1,800.00	3,160.69	(1,360.69)
7710 SECURITY SERVICE	810.00	810.00	0.00	1,620.00	810.00	810.00
TOTAL OTHER EXPENSES	810.00	810.00	0.00	1,620.00	810.00	810.00

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	BUDGET	ACTUAL	CURR. VARIANCE	YTD BUDGET	YTD ACTUAL	YTD VARIANCE
TOTAL EXPENSES	12,847.00	15,448.98	(2,601.98)	25,194.00	22,731.98	2,462.02
NET PROFIT/LOSS	2,803.00	(476.32)	(3,279.32)	6,131.00	(1,603.66)	(7,734.66)

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	BUDGET	ACTUAL	CURR. VARIANCE	YTD BUDGET	YTD ACTUAL	YTD VARIANCE
RESERVE REVENUE						
9200 TRANSFER TO RESERVES	\$ 2,400.00	\$ 2,400.00	\$ 0.00	\$ 4,800.00	\$ 14,800.00	\$ 10,000.00
9350 INTEREST INCOME	0.00	100.86	100.86	0.00	204.26	204.26
TOTAL REVENUE	2,400.00	2,500.86	100.86	4,800.00	15,004.26	10,204.26
EXPENSE						
9545 LANDSCAPING	0.00	2,580.00	(2,580.00)	0.00	2,580.00	(2,580.00)
TOTAL EXPENSES	0.00	2,580.00	(2,580.00)	0.00	2,580.00	(2,580.00)
EXCESS/LOSS OF RESERVES	2,400.00	(79.14)	(2,479.14)	4,800.00	12,424.26	7,624.26